

Aliso Niguel Pep Squad Booster Club
General Membership Meeting
January 17, 2012

I. Members Present: List attached in records.

II. Call to Order: Donna Barnes called the meeting to order at 7:20 p.m. Donna asked for the approval of the December 14th meeting minutes. Karen Goodman motioned to approve the minutes and Becky Capellan seconded it. The motion was approved.

III. Treasurer's Report:

- a. The P&L statement through 12/31/11 and the Cash Flow Forecast were handed out and reviewed by Shannan Mingo. We have received \$8,000 since our November meeting, making us approximately \$12,000 short of where we need to be at the end of the year. Shannan reminded everyone that according to our by-laws, we need to have 10% of our operating budget in the bank to carryover at year-end. Shannan reported that our financial statement appears like we have more money than we actually do as these numbers do not reflect the money that we will need to pay to coaches and for two more competitions. We will have enough funds to cover our expenses, but not those items that were previously cut from the budget.
- b. Donations – 72% of our goal was reached in Phase I and 60% gave in Phase II. This created a deficit to the budget of -\$22,000 in Phase I and -\$17,000 in Phase II. Thirteen members donated 50% or less of Phase I and II and, separately, five other members did not contribute toward any donations.
- c. Heidi Cantwell commented that we also need to have money in the bank at year-end in order to be able to make job offers to coaches – ANHS school administration requirement. We will need that money and any money collected after the first meeting next year.
- d. Debra Geirut asked if anyone has ideas as to how we can do a better job next year of encouraging donations. Donna said that the challenge will be to work with the district and school administration and to have a strong board.

IV. Head Coach/Advisor's Report

- a. Coach Kylie stated that she would like to hold a meeting soon for parents interested in running for board positions to get a good start on next year.
- b. Coach Kylie asked for volunteers to hand out flyers at Monday night's basketball game for our "On The Border" restaurant fundraiser.
- c. Competition information – Kylie will give the girls information on Friday. This Saturday we have a competition at Chino Hills High School and on Sunday at Brea Olinda High School
- d. Discussion related to girls on all-star teams. Kylie stated this is a transition year and there are pros and cons to having girls on outside teams.

Donna asked for a motion to adjourn the meeting. Shannan Mingo moved to adjourn. Deanna Long seconded the motion. The motion was approved and the meeting was adjourned at 8:10 p.m.